

AGENDA

SUNDAY

5:00PM-7:00PM

Welcome Reception and Registration

MONDAY

8:00AM-9:00AM

Keynote: Disruptions, Again! Where Do They Come From And How To Ride Them To Win

Luca Silipo, Vice President, Chief Research Officer, GEODIS
Hollywood Ballroom



9:00AM-1:00PM

Targeted Research Meetings

SILVER LAKE A

SILVER LAKE B

9:00AM-9:50AM

Transforming Supply Chain at Mattel

Phillipe Lambotte, SVP Global Supply Chain Management,
Mattel Inc.



A Winning Formula for Strategic Global Sourcing

Lanny Million, Chief Supply Chain Officer,
Industrial Electric Wire and Cable Inc.



- Recognizing the need for a strategic sourcing strategy
- Determining the key requirements of a strategic sourcing strategy
- Articulating the strategy to senior management and the Board
- Understanding the opportunities that exist in global sourcing
- Detailing the execution steps of a strategic sourcing strategy

10:00AM-10:50AM

Improving Supply Chain Efficiency with Logistic Performance Management

Grant Wolf, Vice President, Strategy and Business
Development, Sensitech



- Recognize the value electronic tracking technology can provide without significant investments in hardware or IT integration
- Understand how real-time alerts can proactively prompt action to address supply chain disruptions before they negatively impact customer service
- Discover post-shipment compliance reporting and how to use data to improve supply chain operations and carrier performance

Creating an "Agile" Sourcing/Procurement Organization Under A Supplier Risk Management Framework

Michal Sroka, Group Vice President, Strategic Sourcing
Supplier and Relationship Manager, Sun Trust Ban



- Dispel the notion that everything takes too long
- Make the business aware that you offer more than a "one size fits all model"
- Early engagement is key
- Identify best practices to speed completion without sacrificing value and risk
- Create a culture of innovation and continuous improvement
- Earn the right to be a strategic partner

11:00AM-11:50AM

**Work Force and Talent Management:
Retention and Engagement**Kerry Pete Pietras Senior Director Human Resources ULTA
Mike Bogovich VP, Distribution, ULTA

- Understanding your ROI on Retention
- Understanding why people leave
- Understanding why people stay
- Understanding your ROI on engagement
- Controlling what you can control by focusing on what does not change

12:00PM-12:50PM

3 Critical Reasons to get Software Selection AdviceMichael Thaw, Senior Director, Selection Services,
Technology Evaluation Centers

- Use TEC's structured easy to follow proven approach to Software Selection
- Get hands on expert advice to lead, coach and support your evaluation
- Use TEC databases of product and vendor capabilities to compare vendors
- Find out how to score everything (all decision factors) in your evaluation
- Build consensus and an audit trail, leveraging the information for your selection and negotiation

Strategic Sourcing: Realizing the Benefit without an "All or Nothing" Transformation

Troy Heibein, Vice President of Strategy, Raven Bay



- An end-to-end understanding of the Opportunity Identification, Category Planning, and Strategic Sourcing processes
- How a holistic view can be used to identify & prioritize opportunities where Strategic Sourcing could generate a meaningful impact along with developing the business case and deciding on an implementation approach
- How your organization can get started on achieving the benefits of Strategic Sourcing without an "all or nothing" transformation, significant cost, or a major disruption to the business

**The Digital Warehouse - From Real Time to Trends,
Visual Analytics to Master Your Supply Chain**Joe Beydoun, Director Supply Chain and Business Intelligence,
Corporate Strategy, Lipari Foods LLC

- Dashboards delivered to the right audience
- Can Big Data exist in your Supply Chain?
- No Guts! We need real data to make decisions
- TVs, iPads, Smartphones and wearables, oh, and laptops/desktops too. Visualizations can go anywhere anytime

1:00PM-2:00PM

Lunch - Hollywood Ballroom

2:00PM-6:00PM

Targeted Research Meetings

2:00PM-2:50PM

**Demystifying the Transportation Services Industry
Puzzle to Maximize Spend Efficiency
and Service Delivery**

Joseph Bobko VP Of Transportation Boxed



- Understanding the transportation services available today to support cost-effective customer delivery
- How to connect different modes to deliver desired cost and customer experience results
- Defining, managing, and influencing the expectations of internal and external customers
- Looking into the future to see "what's next"!

**Directly Linking and Leveraging Supply Chain Agility to
Advance Your Company's Mission and Strategies**

Scott Komar, Group Vice President of Supply Chain, Driscoll's



- Aligning the supply chain with your company's mission and strategies
- Principles for establishing a high degree of supply chain agility
- Linking the power of agility back to your mission and strategies
- Promoting alignment and innovation from within your company and from key stakeholders (customers, suppliers, partners)

3:00PM-3:50PM

Optimizing Logistics Operations: A New Paradigm in DC Performance and Productivity

Kevin Reader, Director Business Development & Marketing,
KNAPP



- Discussion of actual business case and results
- Manage multiple WMS, automation platforms and resources with one application
- Learn how to leverage the latest technology in software, technology & IoT - operating conditions, reacting and optimizing logistics resources quickly - as you go - and in real time
- Achieve flexible and responsive performance

4:00PM-4:50PM

Sears Holding's Reverse Supply Chain Redesign

John Komaromy, Director of Reverse Logistics and Logistical Support, Sears Holdings Corp



- Why investing in strategic, ongoing liquidation is crucial to remain competitive (or survive) in today's fickle retail environment
- How Sears' implemented an automated, technology-driven liquidation process to deliver a fast sales cycle and higher recovery for liquidation inventory
- How online marketplaces are changing the way retailers approach liquidation

5:00PM-6:00PM

Presentation Title To be Announced

Jeni, Nokia



Supply Chain Transformation

Bruce Elliot, Vice President Supply Chain, Nissin Foods Co



- Aligning the supply chain with your company's mission and strategies
- Prioritizing productivity initiatives for the best results
- Measuring progress and change management

Leadership in the Supply Chain

Steven DiBlasi, VP-Global Sourcing, Lanier Clothes



- Understanding the transportation services available today to support cost-effective customer delivery
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Soft Costs and Strategic Purchasing

Nick Price, Head of Purchasing, Deutz AG



- Understanding of "soft costs"
- Understanding of how to cost "soft costs"
- How understanding of Soft Costs can improve and develop the Corporate Purchasing Strategy

TUESDAY

8:00AM-9:00AM

Keynote: To Be Announced
Hollywood Ballroom

SILVER LAKE A

SILVER LAKE B

9:00AM-9:50AM

Building the Omni Channel facility of the Future
Rick Binale, Vice President Supply Chain, REI



- Learn about the first LEED Platinum, energy net neutral facility in the world
- Understand how creating a sustainable DC requires a new approach to design and build
- Experience examples that prove it is a myth that sustainable design must sacrifice leading ROIs
- Watch how the first Omni Channel, one-touch production station operates

10:00AM-10:50AM

Supplier Focused Innovation
Dhinakar Baskaran, Director – Global Procurement,
VIDEOJET TECHNOLOGIES INC., (A Danaher Company)



- Sources of Innovation
- What is Supplier Focused Innovation
- How to implement Supplier Focused Innovation in your company through systematic process
- IP considerations
- Innovation workshop & Technoshare with Suppliers for Brainstorming

11:00AM-11:50AM

Green Logistics and Supply Chain
Richard Zarski, Executive Vice President - Supply Chain,
Manufacturing and Quality, Fujitsu



- Green is not 'expensive' and likely lowest cost of ownership
- CO2 footprint measurements will soon replace cost when selecting modes and providers
- Is the current Omni-Channel business model environmentally sustainable?

**Lenovo Smart, Lean, Digital -
Global Manufacturing Fulfillment Strategy**
Muzzi Palmieri, Global Supply Chain Executive, LENOVO



- What it takes to start the Smart journey
- What are the roadblocks
- Cost, Quality and Efficiency goals and current results
- Key Skills needed for the Smart journey

**Elevating Purchasing Function's Capability through
Organizational Structure and Design**
Tolga Tuksal, Director of Corporate Purchasing, Supply
Chain, Materials and Planning, MPC



- Gap Analysis and Choosing the Right Organizational Design for Success
- Aligning Structure with Three Key Deliverables: People, Process and Results
- Creating Commodity and Project Purchasing Structure to Increase Capability
- Right People/Right Place and Supplier Development Recipe for Sustainable Success

**Spin Off...How to Separate from A Global Corporation|
Sven Voss, Global Director of Procurement**
Sven Voss, Global Director of Procurement, Herc Rentals



- How to recruit and hire the right people for the job!
- Divestitures....what it means to be 'Remain-Co'
- Building a functioning Procure to Pay organization for a \$4 Billion startup
- How to separate contracts, vendor master files, ERP systems and who owns documents p Analysis and Choosing the Right Organizational Design for Success